Integrated Building SOLUTIONS

Job Posting

POSTING POSITION: Senior Fire Alarm Project Manager

REPORTS TO: Operations Director

LOCATION: Minneapolis, MN

Final determination of a successful candidate's starting pay will vary based on job-related knowledge, skills, education and experience. The pay scale listed for this position is generally for candidates that meet the specified qualifications and requirements listed on this specific job description. We provide a competitive compensation package that recognizes your experience, credentials, and education alongside a robust benefits program to meet your needs.

WHO WE ARE:

If you're tired of being a small player in a big company, Integrated Building Solutions ("IBS") might be the place for you to be seen, heard, and contribute. We are a small company with a nation-wide reach. We describe ourselves as being weird in an exceptionally good way because we care about doing the right thing for our customers and finding a way to get things done where other companies don't or won't. "We love spending our customer's money, but we hate wasting it." And the "weird" part is, we mean it.
IBS is a nationally recognized specialized general contractor in electrical, fire, and safety. We provide a life cycle of services including consulting, engineering, construction, commissioning, maintenance, and training throughout North America.

IBS runs on EOS purely. That means as a member of this team, you will have a leader who:

- Gives clear directions
- Makes sure you have the necessary tools
- Acts with the greater good in mind
- Delegates appropriately
- Takes time to truly understand your role and how you can help the company
- Makes their expectations clear
- has effective meetings
- At a minimum, meets one-on-one with you quarterly
- Rewards and recognizes your performance

ABOUT THIS ROLE:

As an EOS "Traction" company (**Right Person/Right Seat**) the successful candidate is a fully competent senior fire alarm project manager with functional knowledge and in-depth experience in commercial construction, including electrical, fire, and safety.

Specific responsibilities include:

- Project estimating
- Determining resources (labor, equipment, and materials) from project start to finish
- Planning to ensure deadlines are met and costs are within budget
- Oversee/manage field personnel/subcontractors daily
- Ensure accuracy and consistency; maintain, meet, or exceed construction standards/codes
- Develop/Maintain customer relationships to secure future work

- Always searching for new opportunities

This role will be accountable for quarterly and annual goals which can pay significant incentive pay:

- Recognized Gross Profit %
- In-person Customer Interactions

ABOUT YOU (RIGHT PERSON):

You are the right person in the right seat if you have demonstrated skills that reflect our core values: We **CARE**, We **LISTEN**, We **ANTICIPATE**, We **INNOVATE,** and We **DO**. You bring a minimum of ten (10) years of experience working for a fire alarm design build contractor. You have thorough knowledge of NFPA and can produce on-time and profitable projects demonstrating the following:

- Creativity - you are a creative problem solver.
- Influencer - high level of PM expertise to influence direct reports & clients to sell ideas and shape decision criteria.
- Humor - our office environment is relaxed yet professional; a good sense of humor is required to fit within the culture.
- Travel - overnight travel approximately 20% of the time (10 weeks/yr); travel as the job requires.
- Financial Literacy - a clear understanding of key financial concepts.
- Group Presentation Skills - deliver training to both prospects and clients.
- Account Management - this role is forward-facing with clients and ensures client delight.

You possess meticulous work habits including close attention to detail, time management, people skills, problem-solving skills, exceptional organizational skills, ability to effectively communicate and present technical information verbally and in writing via Microsoft Office applications (mainly Excel, Word, and PowerPoint).

ABOUT YOU (WRONG PERSON):

- You're looking for a temporary job.
- You don't want to continue learning.
- You are easily offended.
- You don't own reliable transportation.
- You're nervous about a background check.
- You can't or won't pass a drug test.
- You have a driving record with more than a couple minor blemishes.
- You believe society owes you something.

MINIMUM QUALIFICATIONS: *Any combination of education and experience that would likely provide the required knowledge, skills, and abilities is qualifying.*

Education: High School diploma with trade and/or college project management schooling or related field.

Experience: Minimum ten (10) years working for an electrical design build contractor.

Certifications: NICET 3 or 4 certified required.

BENEFITS:

- Heath / Dental / Life / LTD
- 401(k) Safe Harbor
- PTO

- Incentive Plan
- Fuel Allowance
- Mobile Phone Allowance
- Professional development assistance
- Airline / Hotel / Rental Car Points
- Relocation Assistance

IBS is an equal opportunity employer and affords equal opportunity to all employees for all positions without regard to race, color, religion, gender, national origin, age, disability, veteran status or any other status protected under local, state, or federal laws.